



**IntelliTrack, Inc.
Distribution Registration**

The IntelliTrack Partner Program allows for IntelliTrack Partners to receive additional product and services discounts through distribution. A list of registered Partners is provided to distribution with your discount status. To ensure you receive the maximum discount available to you from distribution please fill out this simple form and Fax to the number below. See Page 2 for Discount Structure.

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Channel Partner Manager
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Hunt Valley, Maryland 21030
Direct Phone: 443-689-0339
Fax: 410-771-3061

All information will be held in strict confidence and is used solely for the purpose of evaluation and Distribution Registration.

Company Contact Information

Company Legal Name:		Federal Tax ID #	
DBA:		Primary Partner Contact:	
Office Mailing Address:			
City:	State:		Zip Code:
Phone Number:		Fax Number:	
E-Mail Address:		URL:	
Shipping Address (if different)			
City:	State:		Zip Code:
President/CEO/Owner:		Phone Number:	
Accounting Contact:		Phone Number:	
Purchasing Contact:		Phone Number:	
Sales Contact:		Phone Number:	
Marketing Contact:		Phone Number:	



IntelliTrack Distribution Partner Product and Services Discounts				
Partner Level	Sales Quota (Quarter)	Product Discount	Services Discount	Support Contract Discount
ROW-Unregistered	None	15%	15%	15%
Silver	None	25%	25%	25%
Gold	\$5,000	35%	25%	25%
Platinum Sales Partner	\$10,000	40%	25%	25%

Why Register?

IntelliTrack is a distributed product. Distribution plays an important role in aiding IntelliTrack Global distribution efforts. Value added partners play an important role in the delivery of IntelliTrack products.

There is no greater disappointment than when the Partner invests time and energy to sell an IntelliTrack solution only to have the customer buy from an unqualified source because of a giveaway price.

IntelliTrack Partner and Services Discounts are adjusted to allow for Partners to be successful. IntelliTrack discount structure allows the Partner to engage the customer and be rewarded for their efforts.

While IntelliTrack cannot protect every opportunity IntelliTrack does its best to protect the Partner from unqualified sources through its discount structure.

Optional

Please provide a list of any products that you sell that might compete with IntelliTrack:



IntelliTrack Partner Program

Please select the IntelliTrack Partner program you are applying for. Please check all that are appropriate.

Reseller Partner:

New Partners must start at the Silver level. A higher reseller status will be awarded if Partner Program requirements are fulfilled. (Select Level)

Silver Gold Platinum Integration Partner

Referring Partner:

Software Customer Referrals

**If approved, an IntelliTrack Referral Agreement must be completed and approved for each individual opportunity brought to IntelliTrack.*

Silver Partners need only to fill out the information on Page 1 to be registered with Distribution. Gold, Platinum Sales and Integration Partners are required to fill out an advanced application. Currently all Gold, Platinum and Integration Partners are registered with distribution