

IntelliTrack

Collect . Track . Manage .

A Brief History

IntelliTrack's first software application was developed in 1989. For the past 22 years, IntelliTrack has continued to hold a strong presence in the AIDC (automatic identification and data collection) industry. Previously owned by hardware manufacturers Percon, then PSC, Inc., the rights to IntelliTrack software were purchased by investors in 2001 and IntelliTrack, Inc. was established. Since then we have been able to provide more intuitive software solutions for our growing customer base. IntelliTrack now has more than 20,000 installations worldwide on over 40,000 mobile computers.



The IntelliTrack Advantage

IntelliTrack® Inc. is North America's leading developer of comprehensive off-the-shelf software systems that integrate barcode, RFID, and wireless data collection. IntelliTrack produces industry leading barcode-based applications for Inventory, Fixed Assets, Stockroom, Proof of Delivery, Check In-Out, and Warehouse Management Software. With a diverse customer base and over 20,000 installations worldwide, IntelliTrack has the experience to resolve the very complex data-management issues. IntelliTrack works with virtually every industry to control, track, and manage anything that can be tagged or barcoded. Uses are universal and are limited only by the imagination. IntelliTrack software applications are available through a network of partners and official distributors worldwide.

By Design IntelliTrack...

- Saves time and frustration over manual inventory processes
- Eliminates user errors associated with manual data entry
- Keeps you from ordering unnecessary stock you already have
- Allows you to run lean and efficient
- Provides accountability and validation where necessary
- Organizes and manages strategic operational data
- Has one goal; to make you and your company very successful

Who uses IntelliTrack*

IntelliTrack users are the who's who of Fortune 1000 companies, North American small businesses, Institutions and Government. Because IntelliTrack solutions focus on solving unique problems for managing small, large and specialty inventories and assets, IntelliTrack is positioned to help virtually any business or sector.



See who is using IntelliTrack at: www.IntelliTrack.net/clients.asp.*

Why use IntelliTrack? *Value, Growth and Change.*

IntelliTrack, Inc. has the technical resources that are exclusively focused on creating, improving, adding to and maintaining a broad product line. This ensures that you will always be selling a product that supports the latest Microsoft® operating systems, handheld computer operating systems such as Windows CE.Net® and Mobile®, and wireless backbones. An upgrade path is part of every product, and you and your customers will have access to a smooth upgrade path.



- IntelliTrack scales to growth, supporting multiple facilities and users.
- Almost every IntelliTrack application is “wireless ready” so when you’re customers are ready to collect and manage your data in real-time IntelliTrack is ready too.
- IntelliTrack does not limit your capabilities, or “stick you in a box”! While our software naturally covers most requirements out of the box, we can modify software or reports to fit your needs, not the box! IntelliTrack has engineers and programmers on both coasts to support our customers.

Knowledge

IntelliTrack’s Regional Account Managers are Seasoned Inventory Specialists. Each person brings years of experience in inventory management, problem solving and extensive knowledge of operating systems, databases, hardware and software requirements. In addition, each consultant is backed by a systems engineer and technical systems consultant. IntelliTrack Regional Account Managers are available to answer sales and technically based questions for any IntelliTrack partner or customer.



IntelliTrack Software works with a wide variety of automatic identification and data collection hardware and software. IntelliTrack works with virtually all barcode printers, and many popular RFID encoders.



Proven Install Methodology *Ensuring your Success.*

There are a lot of components going into an IntelliTrack inventory management solution. One key component is the IntelliTrack staff and we are always available to you and your customers. Anyone can claim to be a best practices company but few can provide written documentation that clearly puts the customer first. IntelliTrack customers are the foundation that our business consulting and professional software services professionals stand behind. We employ a proven step-process sales and implementation model that guides you through the requirements process. Our experienced services staff ensures success with training programs, project implementation services, system requirements studies and technical support.

Support

Many IntelliTrack customers have been using their IntelliTrack software for over a decade. IntelliTrack products continue to evolve and improve with each generation. As business technology changes so does IntelliTrack, allowing customers to maintain critical business operations over the long run. Web meetings offer quick and easy problem sharing, visible solutions, training and troubleshooting as needed. *On-going support, On-going change, On-going responsibility.*

Resources

All of our applications, manuals, tutorials and related documents are openly available to you at no charge. Visit IntelliTrack's partner website at: <http://www.intellitrack.net/partners.asp>. Anyone can sign in using our partner's designated username: iti, and password: iti. Learn more about IntelliTrack software, partnerships, and pricing.



IntelliTrack Regional Account Managers

East Coast:

Joel Raiber
joelr@intellitrack.net
ext. 365

Southeast:

Stephen Raphaelson
sraph@intellitrack.net
ext. 352

Central US & Canada:

Noel McKeon
noelm@intellitrack.net
ext. 339

West Coast:

Tony Gardner
tonyg@intellitrack.net
ext. 359



Visit IntelliTrack University and watch IntelliTrack software presentations at <http://www.intellitrack.net/university>.



* IntelliTrack does not offer contactable references for opportunities under \$25,000.